

Negotiation roadmap

February-March 2019

1. Place and date: INCAE Campus, Wednesday, February 27, 2019, 10:00 AM. The negotiations are located in a room equipped for this purpose at INCAE. There are two security posts at the entrance of the campus and at the entrance to the administrative building. The offices that are required are available.

Entrance will not be allowed to anyone who is not accredited. The participants were accredited on Tuesday, February 26 at 3:30 PM in the Administrative Building of INCAE.

Negotiators may remain and reside on campus for the duration of the negotiation. The delegations expressed their gratitude to INCAE, its Rector, authorities and staff for their hospitality.

2. Decision making: Both to discuss and approve the Roadmap and the different Agenda items, consensus of both parties will be the methodology of the meetings and the way to reach agreements.

3. Logistics: A computer and printer are available to write agreements in the room. A Nicaraguan flag and a round table were set up for the negotiation. The necessary logistical support is available.

4. Negotiators, alternates and advisors: The six Lead members of delegations will work in private and confidentially.

Each delegation may have six alternates and seven advisors maximum, who will remain in a separate module outside of the main meeting room.

Interventions of each of the participants will not exceed 3 minutes.

Rules of Conduct to regulate the behavior of participants will be developed.

5. Participants' communication policy: The participants of the negotiation can only give statements and disclosures about the topics already approved.

During the sessions, cell phones will be allowed. However, photographs, videos, voice recordings and publications will not be allowed in any media.

6. Press: Journalists and media will be present at the INCAE facilities, when convened.

When convened, the media will be located in a suitable space for conferences.

7. About the meetings: The meetings will be held daily, from Monday to Friday, from 10:00 AM to 4:00 PM with the possibility of extension.

8. Agreements: The main outcome of the negotiation will take the form of consensus agreements, which will be signed by the parties.

9. Term: The negotiation process will tentatively end on March 28, 2019, or at a date agreed upon through consensus by the heads of delegations.

10. Issues to be addressed: The agenda will contain the topics and main points proposed and adopted through consensus by the delegations in the negotiation.

11. Working Commissions: Lead delegates may agree on establishing working commissions.

12. National witnesses and companions:

- a. His Most Reverend Eminence, Cardinal Leopoldo José Brenes Solórzano, Archbishop of Managua and President of the Episcopal Conference of Nicaragua with two Advisors.
- b. A Representative of the Evangelical Churches with two Advisors.

13. Witness and international companion His Excellency, Most Reverend Monsignor Waldemar Stanislaw Sommertag, Apostolic Nuncio of the Holy See in Nicaragua and Dean of the Diplomatic Corps in Nicaragua, accompanied by the Secretary of the Apostolic Nunciature.

14. National and international guarantors: Once the negotiation6agenda is approved, the parties will appoint national and international guarantors on the basis of the agreed Agenda. Guarantors will follow up on compliance of the adopted agreements.

15. Interpretation of the Roadmap: The differences of interpretation that may arise on what has been agreed in this Roadmap will be settled internally by the witness that accompanied said discussion.

16. Final Protocol: At the end of the negotiations, all agreements, already agreedupon by consensus and communicated, will be compiled in a general final agreement, which should be reviewed and approved by both parties.